A Hard Asset, Pre-IPO Success Story

EC



Michael K. Cobb

Chairman & CEO ECI Development ECI Development offers affordable luxury residence and resort communities in Central America, providing our clients with various premier lifestyle options from the Caribbean to the Pacific.

ECI delivers inspired residences for adventurous souls.



ECI Delivers Inspired Residences For Adventurous Souls in The Tropics

> EST. 1996

Belize



Belize Marriott[®] Residences

Panama



Best Western Grand Baymen Gardens



TES Village Belize

Nicaragua

Honduras



Gran Pacifica



Gran Atlántida

Costa Rica

And More





Teak Hardwoods



Los Islotes



Gran Caribbean



With More To Come



ECI has adopted the proven Del Webb model and is the <u>only</u> developer in the region that has done so.



38



ECI development

Our focus is on listening to the client and helping them find a home in whichever climate or geography they prefer.

In the All Andrews of the Andrews of the

Own Shares of ECI

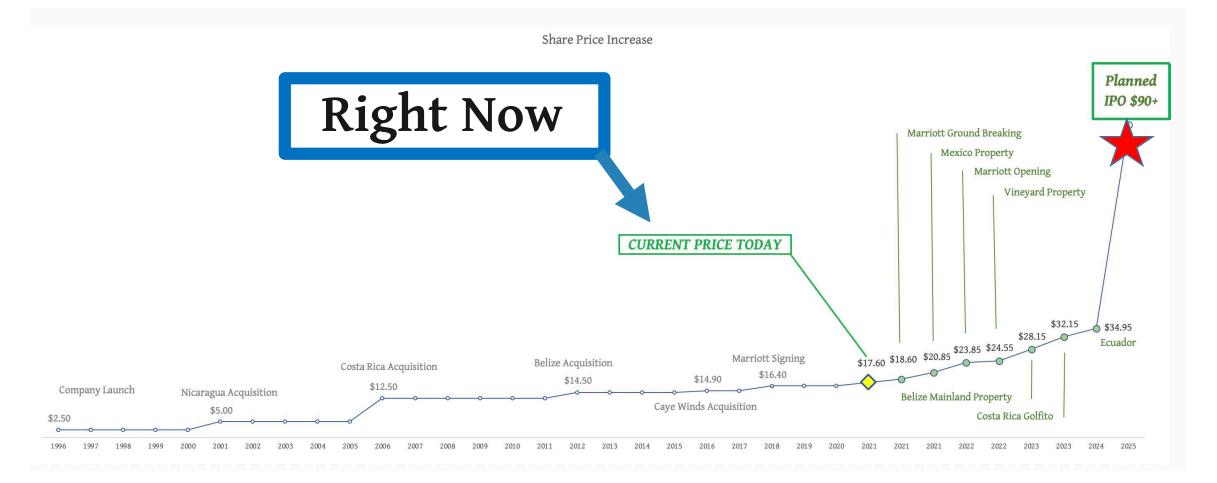
Scale Up 24-Year Proven Track Record

IPO for a 8x ROI

Diversified Real Estate Portfolio

Own Shares Inside Your IRA

ALL ACQUSITIONS & MARRIOTT OPENING



Today's Minimum = 4600 shares @ \$17.60/share (min \$80,960) *Future Minimum = 4600 shares @ \$18.60/share (min \$85,560)*

DEVELOPMENT



OCEANFRONT LIVING ON AMBERGRIS CAYE, BELIZE

MARRIOTT RESIDENCES BELIZE AMBERGRIS CAYE

Beachfront Caribbean Residences Starting at \$319,990



OCEANFRONT LIVING ON AMBERGRIS CAYE, BELIZE

\$1.8M invested in 2020 for Marriott Pre-Development



TEAR DOWN AND SITE PREP

ARCHITECTURAL AND ENGINEERING

2020/2021 Milestones

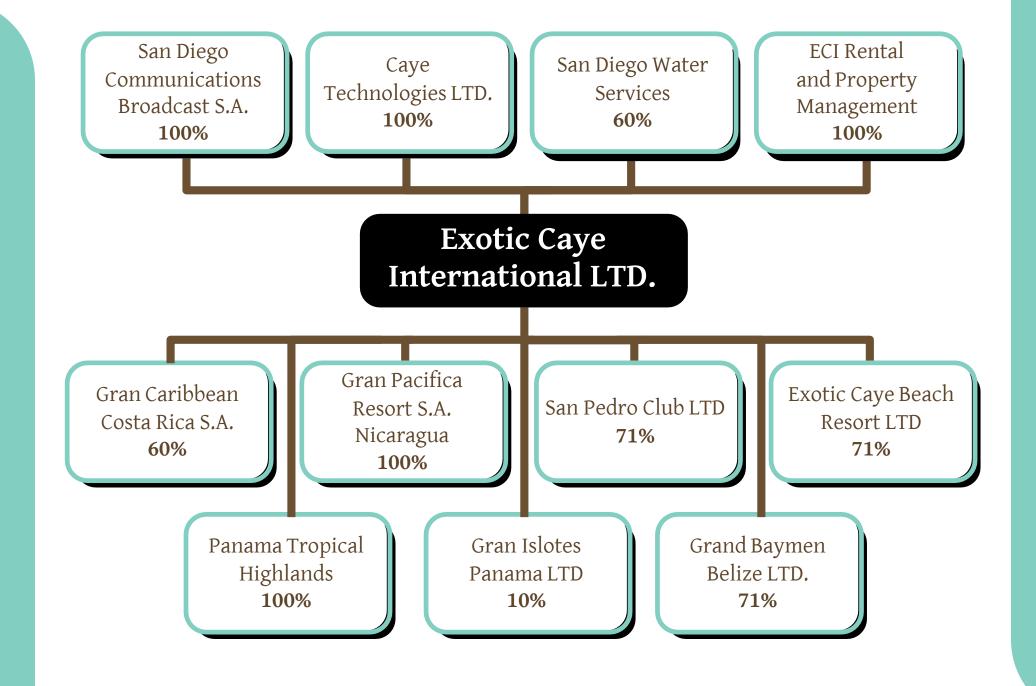
Reviewing top 5 milestones in depth at the end of the presentation





2020

2021 (Projected) 2021 June 30





ECI Owners a Real Sense of Community





Play a Round of Golf





Enjoy a Day Out with Friends



Homeowners Enjoying A Day on the Water



ECI Development



- 78 Homes and Condos Complete
- 53 Residents in the Community
- 12 Homes Under Construction

"Gran Pacifica has crossed the tipping point and has become the beach town we all hoped it would be."



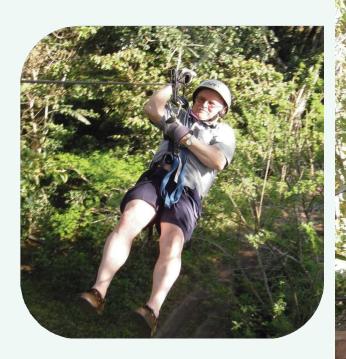
The Cobb Family Moves to Nicaragua





Michael K. Cobb

CEO/ Co-Founder, ECI Development NAR Board Former Expat in Nicaragua Global Real Estate Investor











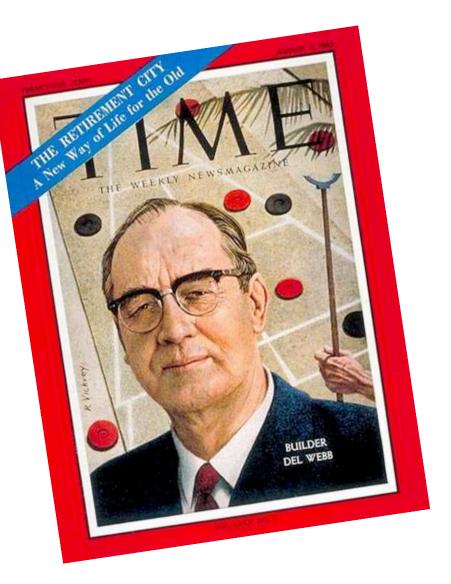


Waves of Change

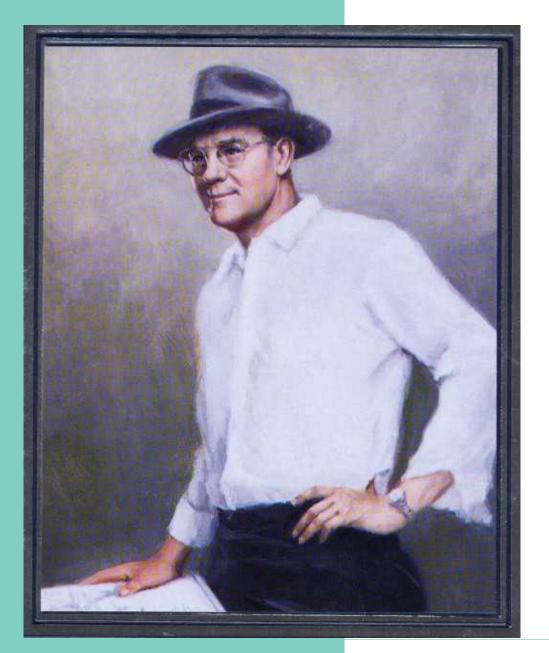
Waves of Opportunity

Dell Webb Understood 3 Key Factors to Developmental Success in the Market

- Demographics
- Create an amenity-centered community for social, active retirement
- Give consumers a choice of geography and climate





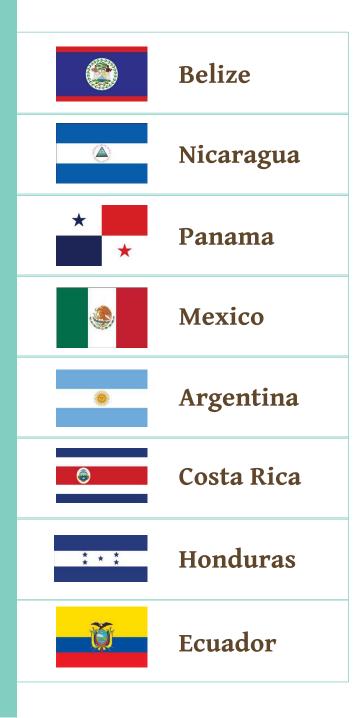


Del Webb

Redefined Community Living Across the US, Sun City in 1960s

Sold to Pulte for \$1.8 billion in 2001



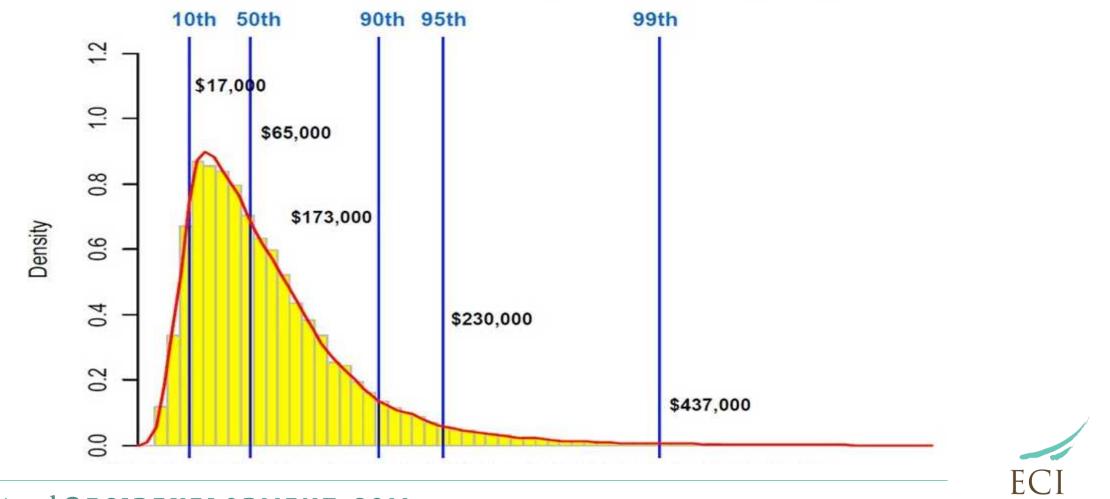


ECI has adopted the proven Del Webb model and is the only developer in the region that has done so.



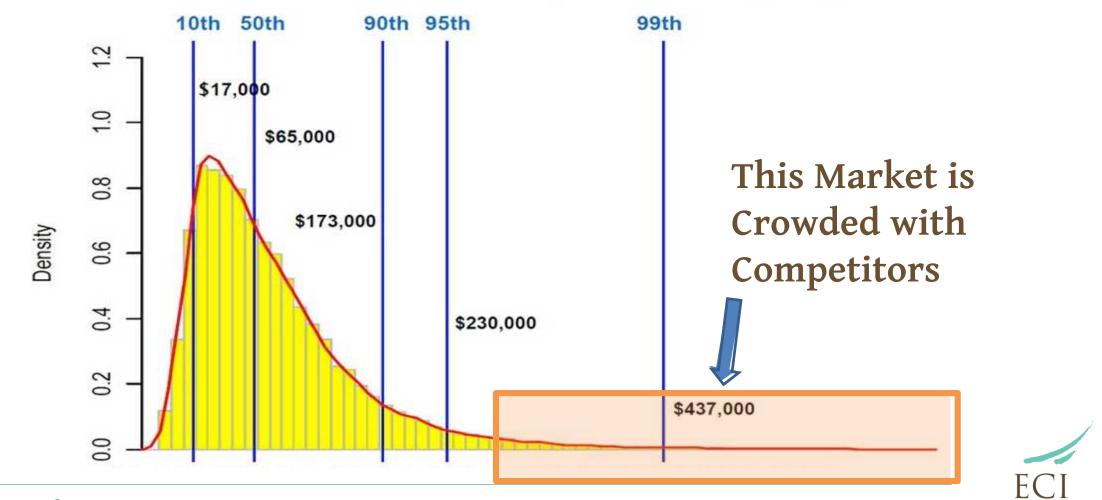


Distribution Of Family Size-Adjusted Income



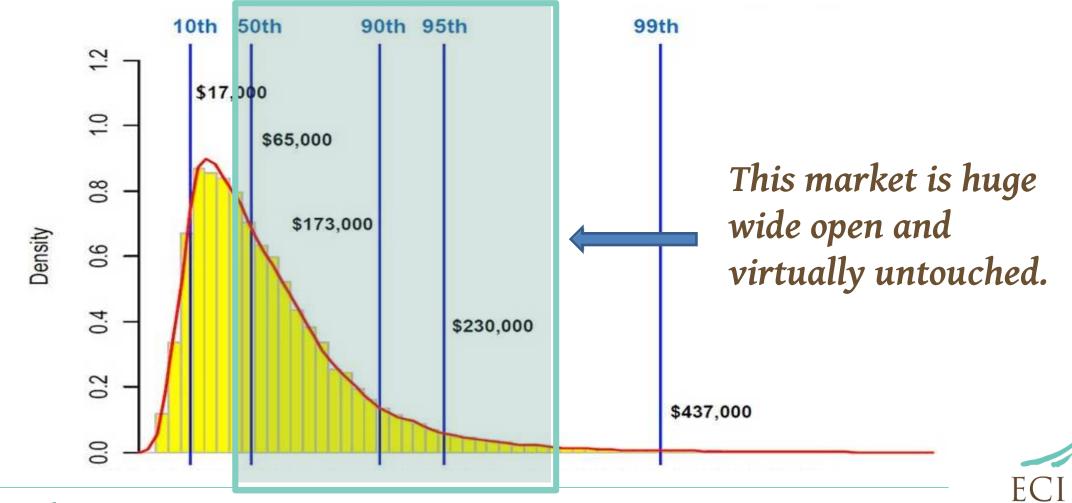
DEVELOPMENT

Distribution Of Family Size-Adjusted Income



DEVELOPMENT

Distribution Of Family Size-Adjusted Income



DEVELOPMENT



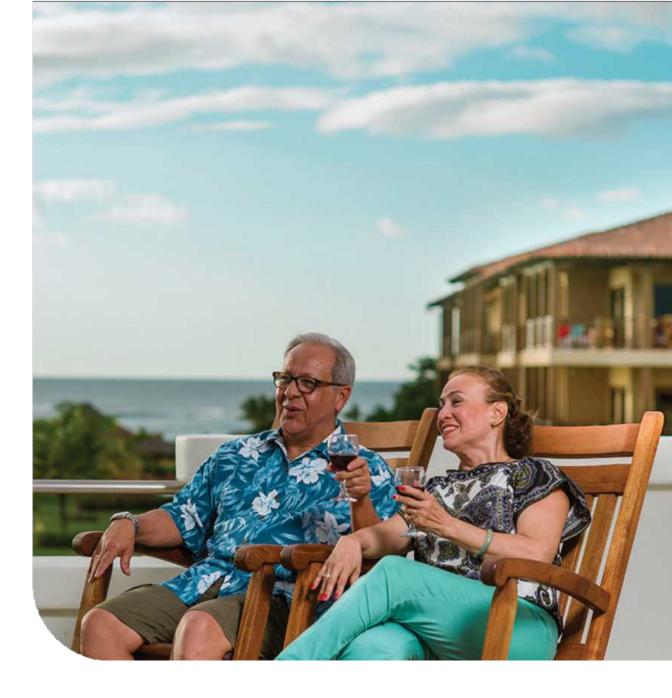
Pre-approved Financing





Some Boomer Statistics

- **93 million** U.S. and Canadian citizens were born between 1946 and 1964
- Over **1/3** of the population
- Account for **3/4** of spending
- Control **70%** of wealth
- Own **80%** of all money in banks
- Own **66%** of all money in equity markets





11,500 U.S. andCanadian BabyBoomers will retireevery day...

For The Next 16 Years

Zogby International

Survey of 103,000 U.S. Citizens

- 11.6%, equal to 26 million, seriously considering relocating or owning property outside of North America.
- 17.2% of those respondents, equal to 4.5 million, consider Latin America their first choice.





TD Waterhouse

Poll of Canadian Citizens

- **45% of respondents** say they will spend at least one month abroad when they retire
- With a total of 9.4 million baby boomers in Canada, this means 4.23 million potential owners and renters





Relocation is a Mega Reality

• Over 8 million North Americans currently live outside of the U.S. and Canada

• 613,000 U.S. retirees already receive their Social Security income outside of the United States



Relocation is a Mega Reality With job flexibility, more people are relocating abroad at a younger age.



A Higher Quality of Life

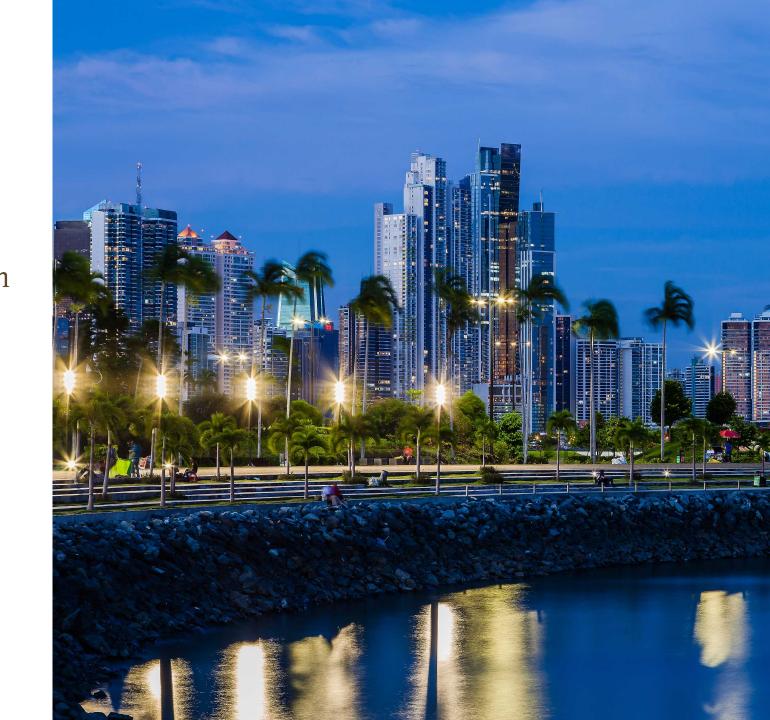
- Massage for under \$20/hour
- Maid Services for \$160/month
- Low cost of food & organic produce



Getting the Care You Deserve

Private Nurse:\$400/monthTeeth Cleaning:\$30Chiropractor visit:\$30Annual Physical:\$75

JCI Accredited Hospitals in Region: Hospital CIMA (Costa Rica) Clinica Biblica (Costa Rica) Punta Pacifica Johns Hopkins (Panama), Clinica Hospital San Fernando, Metropolitano Vivian Pellas (Nicaragua)





Handicap accessible and age-friendly, walkable communities

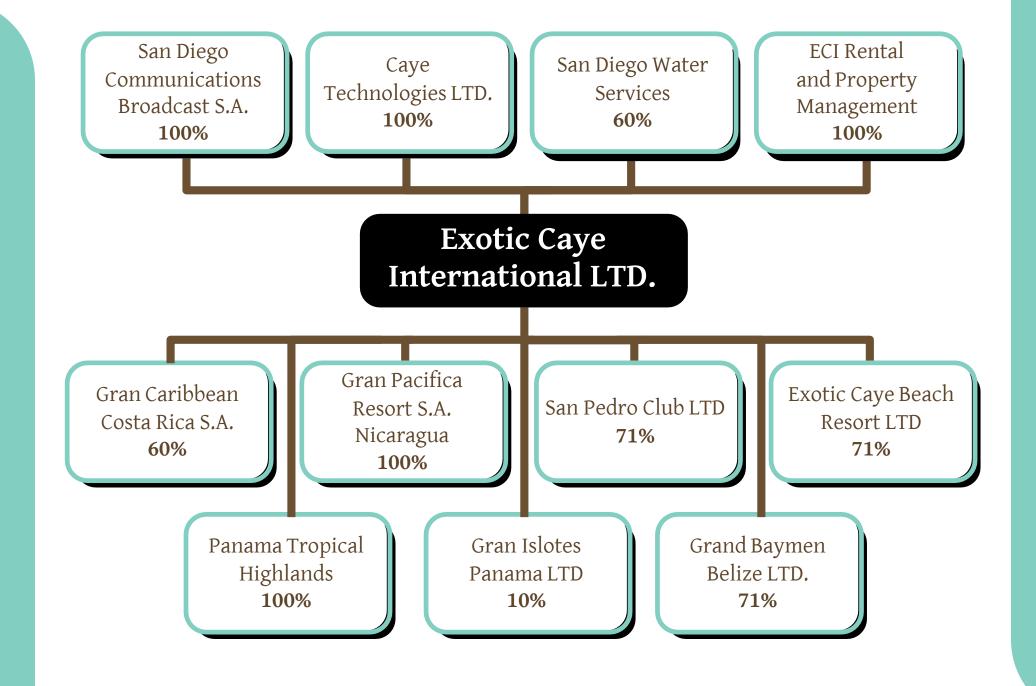


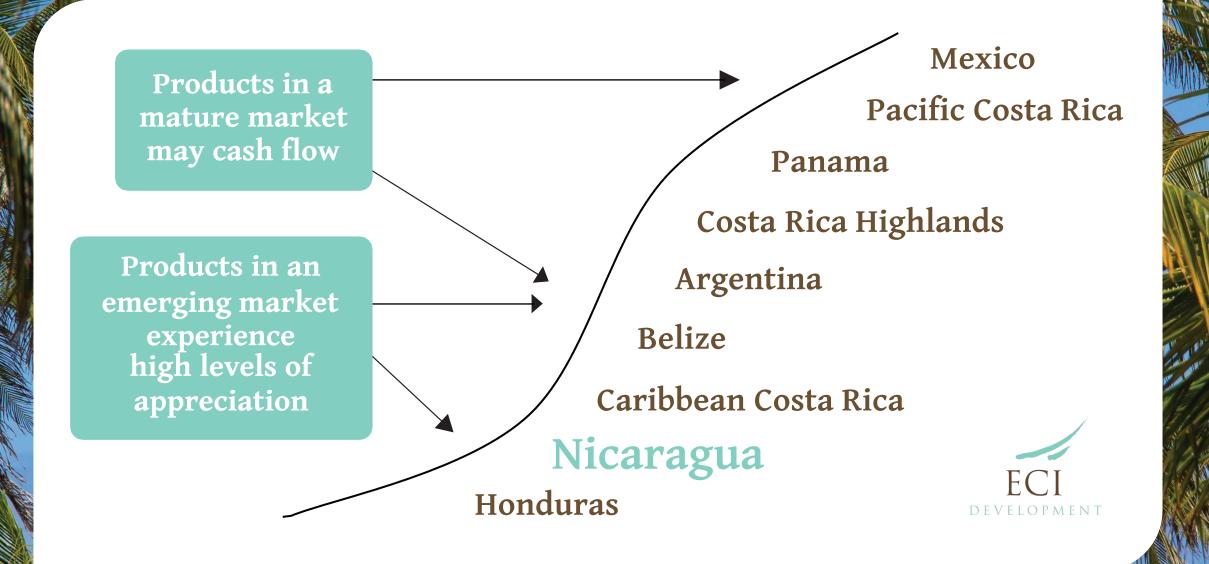
Corporate Social Responsibility & Outreach to Local Communities





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Discover Gran Pacifica





3.5 miles of beach on 2,500 acres

Golfing, Surfing, Boating, Fishing, Biking, Hiking, Horseback Riding













Gran Pacifica Residences



San Martin Casita **\$139,900**



3-Bedroom Home **\$239,000**



Oceanfront Condo **\$139,000**



Luxury Villa **\$469,000** Why Teak?

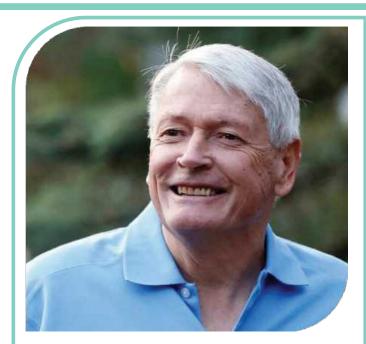
- Teak is being harvested at a rate 8-12 times the rate of replanting
- Global demand
- Green and responsible
- Real worth





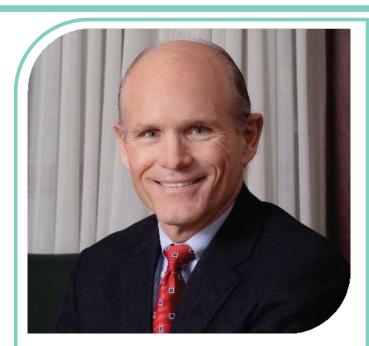
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Who's Already Profiting From Timber Ownership?



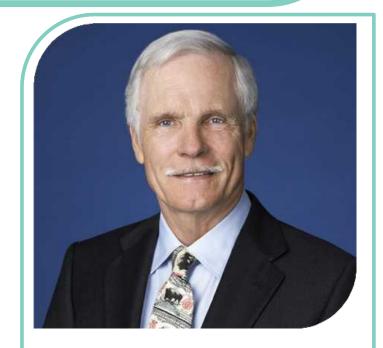
John Malone

2.2+ Million Acres Of Timber



Harvard Endowment Fund

10% Of Assets In Timber, \$3 Billion



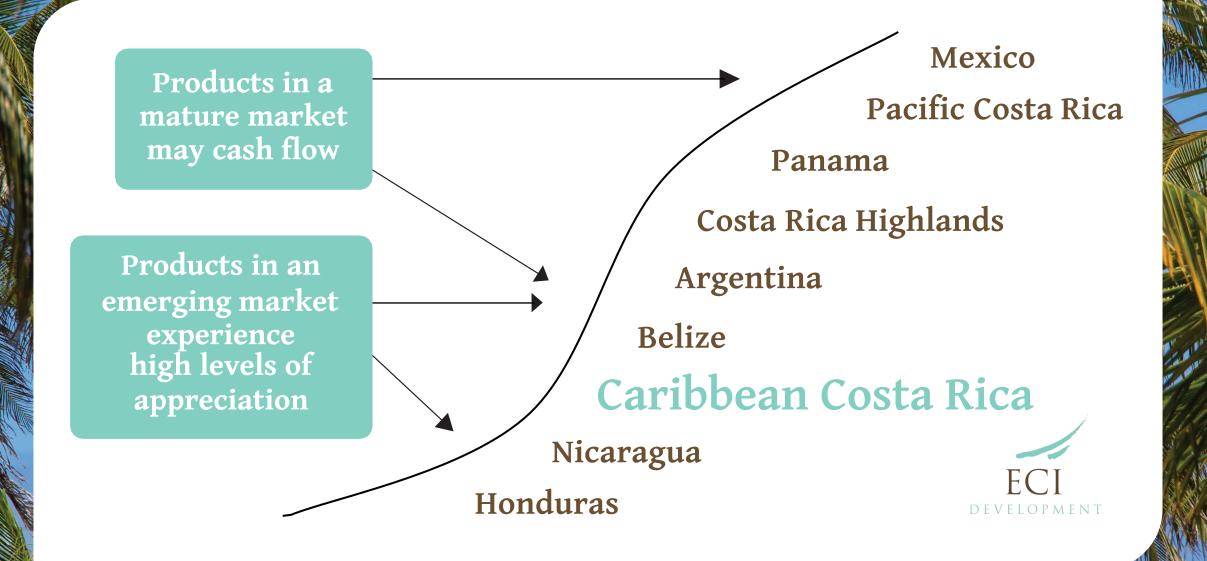
Ted Turner

2+ Million Acres Of Timber





Why Costa Rica?



GRAN & CARIBBEAN

Costa Rica

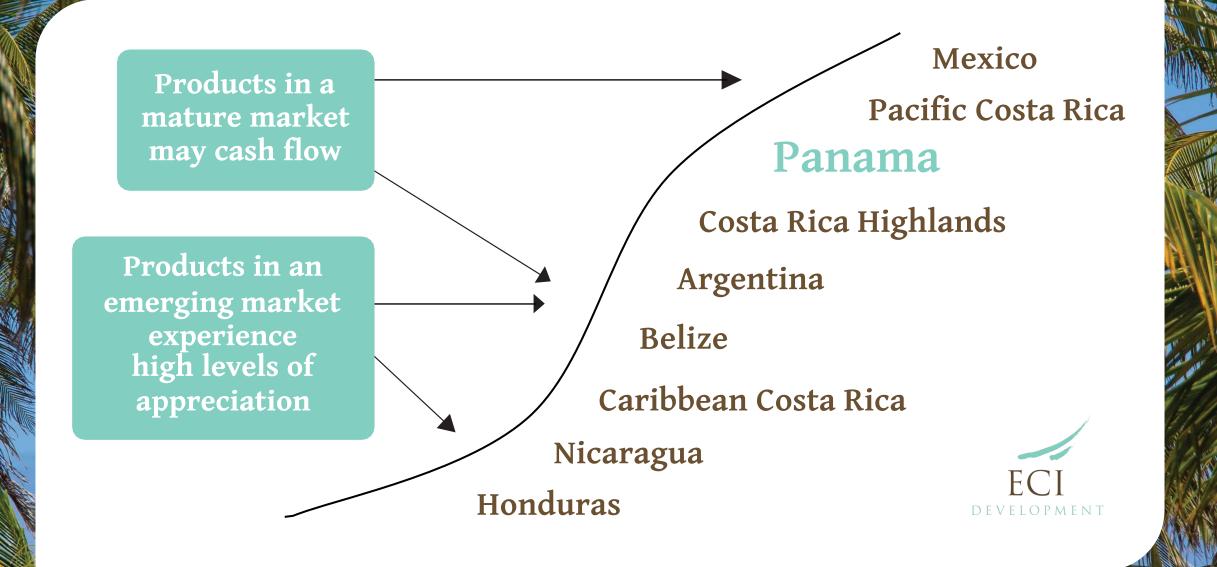
- 1,100 acres
- 1.8 miles of direct Caribbean beach frontage
- 5 km of riverfront and a deep-water canal
- Port of Limón 10 miles south of property
- Envisioned marina community







Why Panama?





Beaches and Highlands



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Los S Islotes

Panamá

- 750 acres of rolling hills
- One-half mile of direct Pacific Ocean frontage
- Town Plaza and old-world charm
- Ocean views throughout the community











Gran Highlands

A Preview of the Tropical Highlands

Freedom Village - Phase 1 (A Block Down)

Entrance

Reception

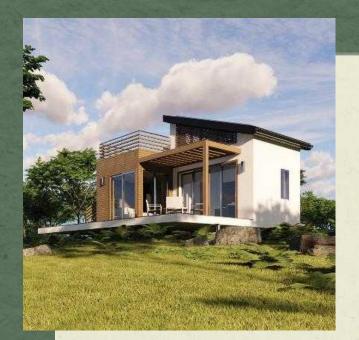
Condominums

Orchard & Gardens

Artisan's Market

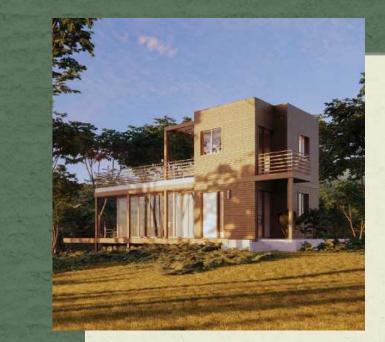
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Eco-Tiny Homes



Orchid

\$119,900 + Closing & Furniture



Heliconia

\$149,900 + Closing & Furniture



Hibiscus

\$149,900 + Closing & Furniture

ECI Tiny Home Options

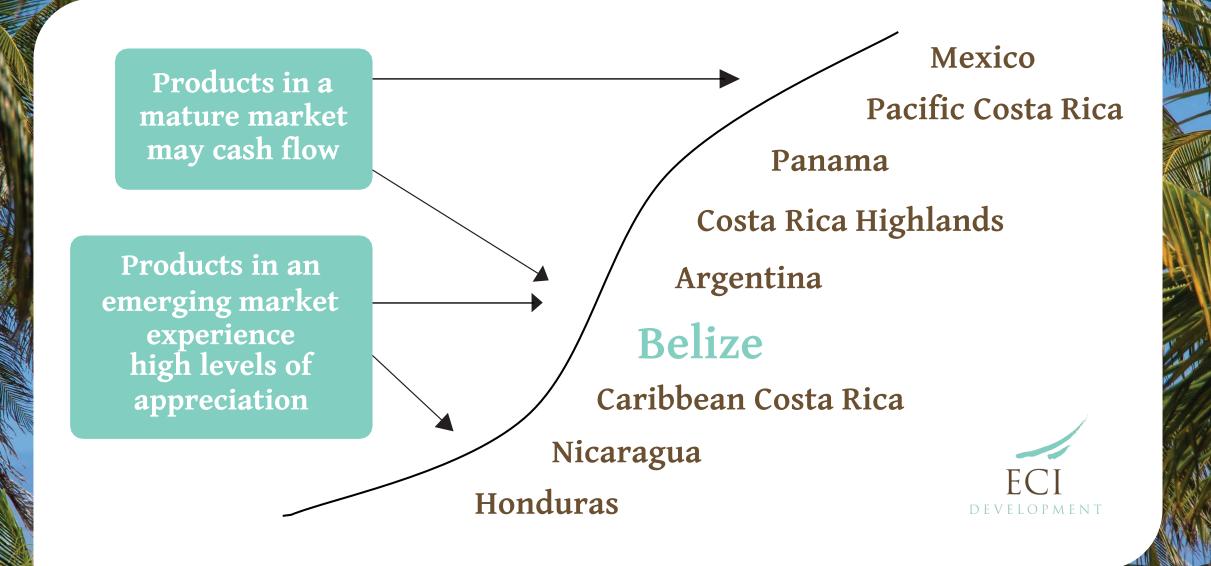




With more to come...



Why Belize?



Top Of The Charts On Trip Advisor And Popular Travel Sites



Top 10 Destinations — Central America

UNITED STATES WORLD REGIONS











Best Western ®

BW

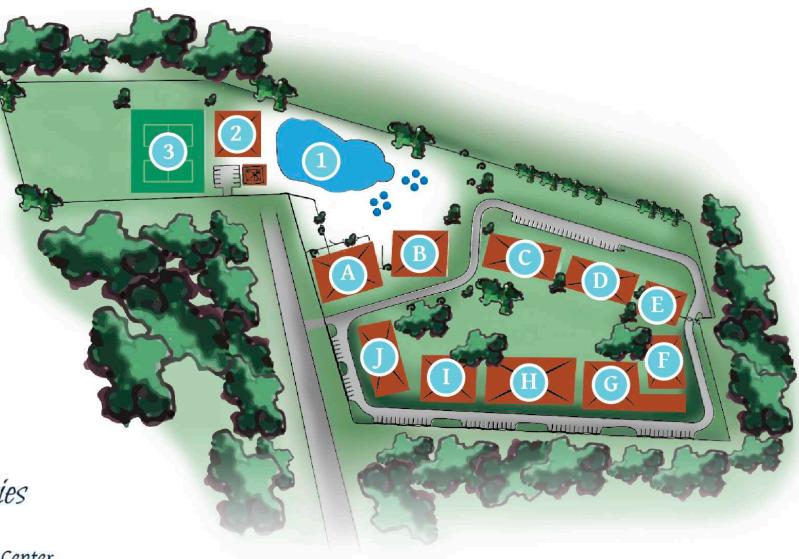
Grand Baymen Gardens Resort







Grand Baymen Gardens Resort



A. Anchor
B. Breeze
C. Captain
D. Dolphin
E. Explorer

F. Fleet G. Galleon H. Harbour I. Islander J. Jetty

Amenties

Pool
 Fitness Center

3. Tennis Courts





The Captain Building





SOLD OUT

The Dolphin Building

SOLD OUT



The Explorer Building







Grand Baymen Gardens Resort

Each Best Western[®] branded hotel is independently owned and operated.







Spacious Balconies

Enjoy the sounds of nature out on your spacious private balcony, designed to give you and your guests ample outdoor space to enjoy the exceptional tropical Belizean weather.



As a Grand Baymen owner, youhave the privilege of entering the Best Western Rental Program. Being the 7th largest hotel chain in the world means access to a worldwide system to put heads in beds for a greater revenue stream to owners.



Amenities Already in Place

The resort community boasts a beautiful swimming pool with a new swim-up bar, tennis courts and on-site gym. Excellent Wi-Fi, secured parking, and in-room conveniences add to the appeal.

OCEANFRONT LIVING ON AMBERGRIS CAYE, BELIZE



Beachfront Caribbean Residences Starting at \$319,900





"The opening of the Belize Marriott® Residences Ambergris Caye Resort will create more than 200 permanent jobs for the country. The economic benefits will reach far beyond the physical property as owners and guests participate in water sports like diving and snorkeling, explore Mayan ruins and shop for art, woodcrafts and other souvenirs. The ripple effect of their consumption, purchasing and participation will be experienced throughout Belize."

Honorable Heredia,
 Former Minister of
 Tourism for Belize

OCEANFRONT LIVING ON AMBERGRIS CAYE, BELIZE





- ECI will retain 60% of the residences
- Net revenue projections
 \$2.74M per year

TRIPLE NET ROI PROJECTIONS

					ROI**		Year 1	Year 5	Year 10
1st floor	Area (ft ²)	Price	HOA	Year 1	Year 5	Year 10	Annual Revenue	Annual Revenue	Annual Revenue
Duke Studio	420	\$ 319,900.00	\$ 291.20	6.22%	10.70%	15.84%	\$ 19,888.00	\$ 34,245.00	\$ 50,686.00
Princess Studio	524	\$ 399,900.00	\$ 354.88	4.83%	8.39%	12.46%	\$ 19,325.00	\$ 33,561.00	\$ 49,813.00
Queen 1BR	894	\$ 499,900.00	\$ 615.74	5.47%	9.55%	13.59%	\$ 27,346.00	\$ 47,757.00	\$ 67,931.00
Prince 1BR	826	\$ 499,900.00	\$ 567.46	5.47%	9.55%	13.59%	\$ 27,346.00	\$ 47,757.00	\$ 67,931.00
King 2BR	1344	\$ 759,900.00	\$ 906.94	3.62%	6.46%	9.16%	\$ 27,482.00	\$ 49,089.00	\$ 69,632.00
Windsor - 3BR	1878	\$ 999,900.00	\$ 1,245.72	4.11%	7.29%	10.00%	\$ 41,141.00	\$ 72,861.00	\$ 99,970.00



ECI Delivers Quality of Life



Meaning, Significance, Legacy

Environmental Engagement



Milagro Verde

Eco-friendly, 100% solar powered homes, geo thermal cooling, grey water reuse, all low draw appliances and LED lighting, salt water pool, etc.

Sea Turtle Sanctuary

9 years of saving thousands of turtles each year.3 species including rare leatherback. Releases from November through March each year

Environmental Engagement





Beach Clean-Ups

Regular clean-ups are conducted by residents, locals and employees. Representatives from the Miss Earth International Pageant visited Gran Pacifica to help clean up trash along the beach.

Sustainable Gardens

Help school kids plant gardens of vegetables and fruit and train them to take care of them. They feed themselves healthy lunches and our restaurant buys surplus to provide funding for school supplies.

Social Engagement





Installation of Wells

Water wells were installed in 13 schools around the community that previously did not have access to water.

Medical & Dental Trips

Coordinated mission trips and hosted dozens of medical and dental groups.



www.ECIdevelopment.com

Social Engagement



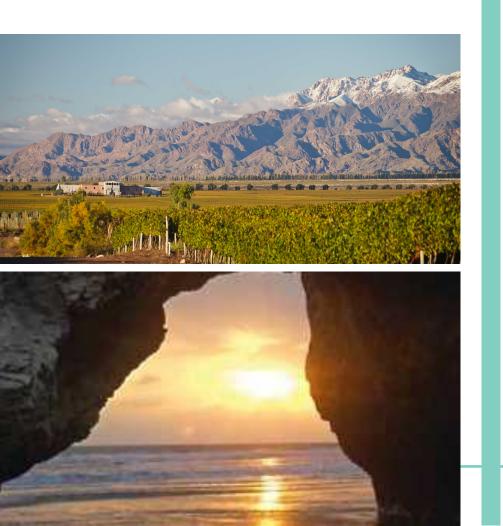
Shoes for Children Providing shoes for kids so that they can attend school.



"The best time to join a company is when they are in the midst of a global expansion or a new product launch."

- Forbes

Future Assets



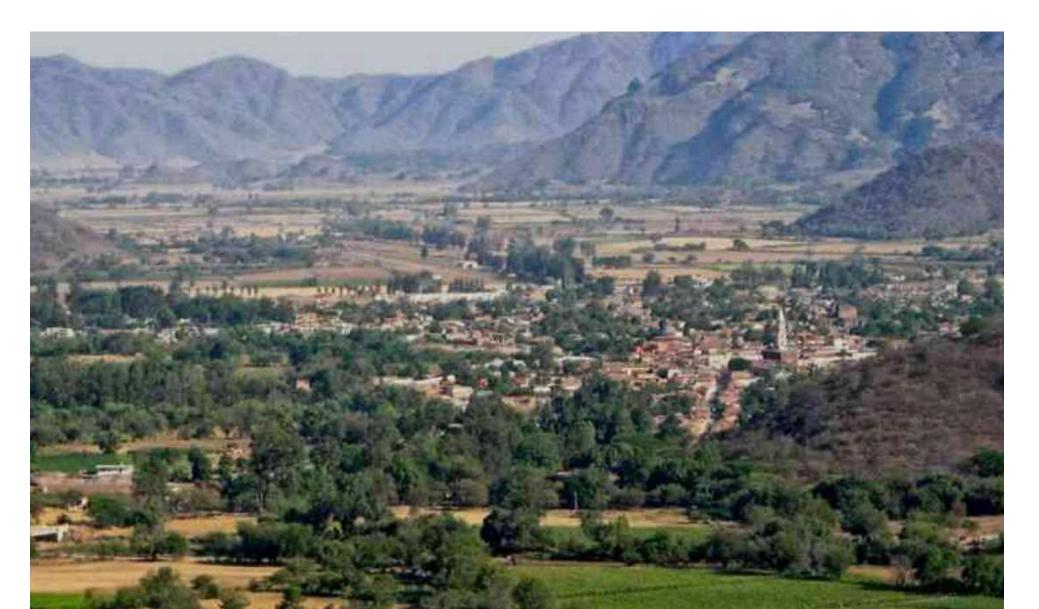
Vineyard Community

- Planned vineyard concept
- Comfortable, dry temperatures
- Beautiful vineyard views

Ecuador

- 3 different geographies
- Most affordable retiree location
- Popular destination for U.S. retirees

Upcoming Acquisition - Mexico









El Salvador

BARRON'S

ADVISOR INVESTING | ADVISOR NEWS

Latin America Embraces Bitcoin. What's Next for Crypto in Emerging Markets?



Sabrina Escobar July 19, 2021 2:35 pm ET

INVESTMENT

Paying for coffee with crypto: Will it become our daily routine?

 $Q \equiv$

Will the world follow El Salvador in adopting BTC?



El Salvador becomes first country on Earth to adopt bitcoin as legal tender



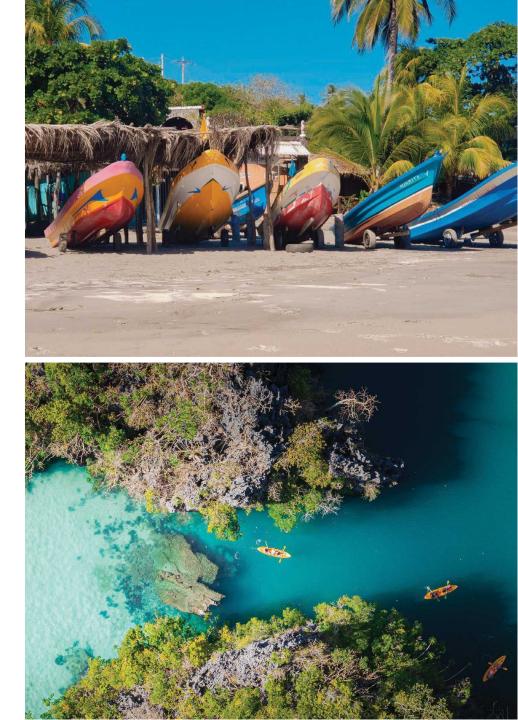
4 weeks ado

HOME > FINANCE

Rose Dykins

Ξ

El Salvador: The Spark That Ignited The Powder Keg?



El Zonte "Bitcoin Beach"



Our Competitive Advantage

- Top notch talent
- Geographic diversification
- Powerful demographics
- Pre-IPO value



ECI Delivers Inspired Residences For Adventurous Souls in The Tropics

> EST. 1996

Meet the Executives



Michael Cobb

CEO and Co-Founder ECI Development



Joel Nagel Co-Founder & LegalAdvisor ECI Development



Michael Bata Chief Operations Officer, ECI Development



Patrick Hiebert Chief Operations Officer, ECI Development



Valeria Espinoza

Vice President of Operations



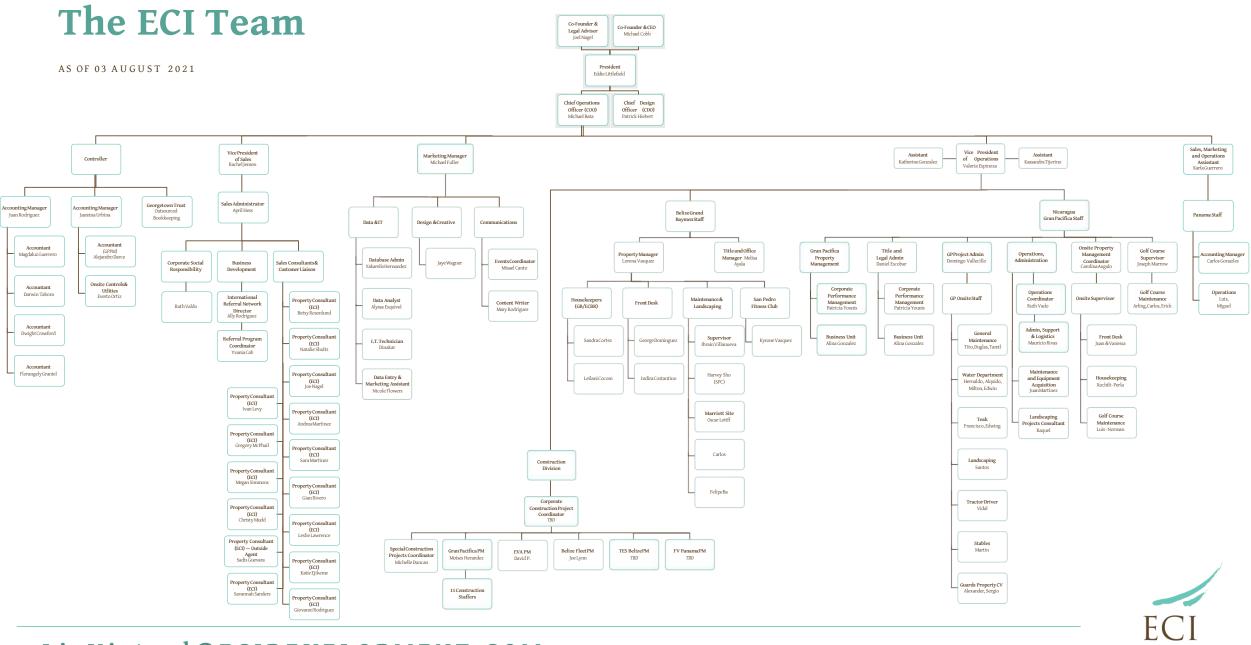
Rachel Jensen

Vice President of Sales and Marketing



Michael Fuller

Marketing Manager



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L C I Development

ECI's Diversity Means More Choices and Wider Appeal to "Own a Piece of Paradise"

Hard Assets E Real Worth

- 4,300 acres in 4 countries right now
- Over 5 miles of beachfront property
- Proof of concept in place
- \$61M balance sheet
- As new assets are added to the company books, share price will increase and new investors will pay more.



ECI Consolidated **Balance Sheet**

(BASED ON ECI SHARE %)

ECI Consolidated Balance Sheet (Based on ECI Share %) 2019 2020 Change \$ Change % 118,429.00 2,172,008.97 2,053,579.97 1734% **Accounts Receivable** 3,360,445.00 3,089,611.64 -270,833.36 -8% 31,491,673.00 34,970,547.00 32,462,992.07 37,724,612.68 971,319.07 2.754.065.68 **Other Current Assets** 3% 8% 19,254,080.00 22,930,040.76 3,675,960.76 19% 1,214,158.00 1,261,178.80 47,020.80 4% **Total Non-Current Assets** 20.468.238.00 24,191,219.57 3,722,981.57 18% \$55,438,785.00 \$61.915.832.25 \$6,477,047.25 12% **LIABILITIES & EQUITY**

OTAL LIABILITIES & EQUITY	\$55.438.785.00	\$61.915.832.25	\$6.477.047.25	12%
Total Equity	-18.879.392.00	40.37.8.929.32	¹ .065.651.492	-94%
Surplus for revaluation	12,452,163.00	14,052,163.00	1,600,000.00	13%
Share Capital	2,946,699.00	2,946,698.82	-0.18	0%
Retained Earnings	-9,672,477.00	-10,855,997.00	-1,183,520.00	12%
Additional Paid-In Capital	34,032,915.00	34,032,914.74	-0.26	0%
Opening Balances	303,812.00	303,812.36	0.36	0%
Equity				
Other Current Liabilities	9,528,126.00	12,395,146.70	2,867,020.70	30%
Total Liabilities	16,559,193.00	21,554,108.93	4,994,915.93	30%
Payabl		-)	, , ,	
Accou Long Ti és m Liabilities	6,363,583.00	8,578,213.37	2,214,630.37	35%
Total Gus rent Liabilities	10,195,610.00	12,975,895.56	2.780.285.56	27%
Liabili	667,484.00	580,748.86	-86,735.14	-13%
Current				
Liabilities				
Liabilitios				



ТОТА

ASSETS

Current Assets

Fixed Assets

Other Assets

TOTAL ASSETS

Checking/Savings

Total Current Assets

Your Profit From Property Sales

Community	Value		
Gran Pacifica, Nicaragua	\$569,055,000.00		
Grand Baymen Gardens, Belize	\$8,955,000.00		
Gran Caribbean Costa Rica	\$406,560,000.00		
Gran Islotes Panama	\$7,520,000.00		
Total	\$992,090.000.00		

\$551.01/share

Today's Share Price \$17.60 6.4 million shares outstanding **888%** Lifetime ROI



Recurring Revenues

Community		Value
Belize Marriott [®] Residences	ECI Cash Flow	\$2,740,600.00
TV, Alarm and Telecom GP	\$30 per month	\$5,752,000.00
Property Mangement	\$25 per month	\$7,698,000.00
Utilities	\$25 per month	\$7,698,000.00
Total		\$23,888,600.00



\$3.25 per share

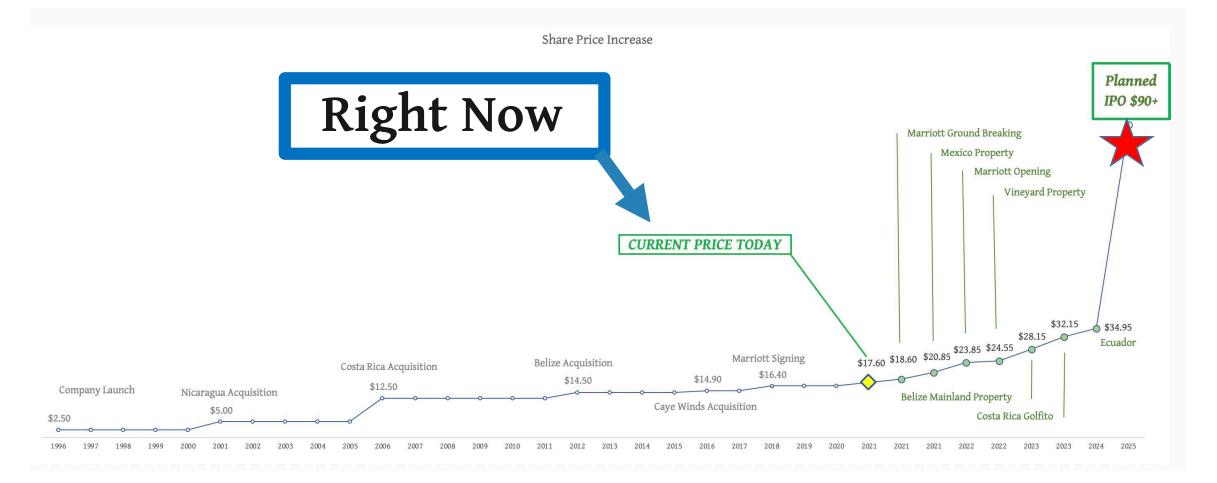
Today's Share Price \$17.60 6.4 million shares outstanding **21.2%** Annual ROI



2020

2021 (Projected) 2021 June 30

ALL ACQUSITIONS & MARRIOTT OPENING



Today's Minimum = 4600 shares @ \$17.60/share (min \$80,960) *Future Minimum = 4600 shares @ \$18.60/share (min \$85,560)*

DEVELOPMENT





Share Price Increase – Coming Up

	TODAY	Marriott Breaking Ground	Mexico Property	Belize Marriott Opens
Per Share	\$17.60	\$18.60	\$20.85	\$23.85
Minimum Investment	\$80,960	\$85,560	\$95,910	\$109,710
LioVirtual@ECIDEVELOPMENT.COM			ECI	

SAVE \$4,600.00 BY TAKING ACTION TODAY

NOW IS THE RIGHT TIME.



Deconstruction of Exotic Caye Beach Resort Belize currently underway Share price increase to \$18.60/share from \$17.60/share upon groundbreaking



Accredited

- ECI Stock (\$8.80/share)
- \$250,000 Infrastructure Bond

Non-accredited

- Property Ownership
- Best Western Studios From \$99,900

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2020 Milestones



- Sold out 10 of 12 Best Western condo suites
- Completed Marriott over -water bar
- Sold out 20 Belize Tiny Homes with waiting list for 40 more in Phase 2
- 60 EVA homes sold



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2020/2021 Milestones

 Acquired 110 Acres in Panama's Tropical Highlands

 Sold out 60 EVA Tiny homes in Phases 1 and 2.
 Opening a Phase 3



Helpful Considerations

- Crypto accepted
- Financing options available for property ownership
- SD-IRA Friendly





Join the Family

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