





# WHERE AM I GOING MONEY & MY TIME?







# OUR MENU

- 1 Atlantique Sud
   2 Las Terrenas
   3 Real Estate Offer



# ATLANTIQUE SUD

Who We Are The Agency What We Do And On The Side...



### WHO WE ARE





# ATLANTIQUE SUD INMOBILIARIA · REAL ESTATE · IMMOBILIÈRE

### THE AGENCY



### WHAT WE DO

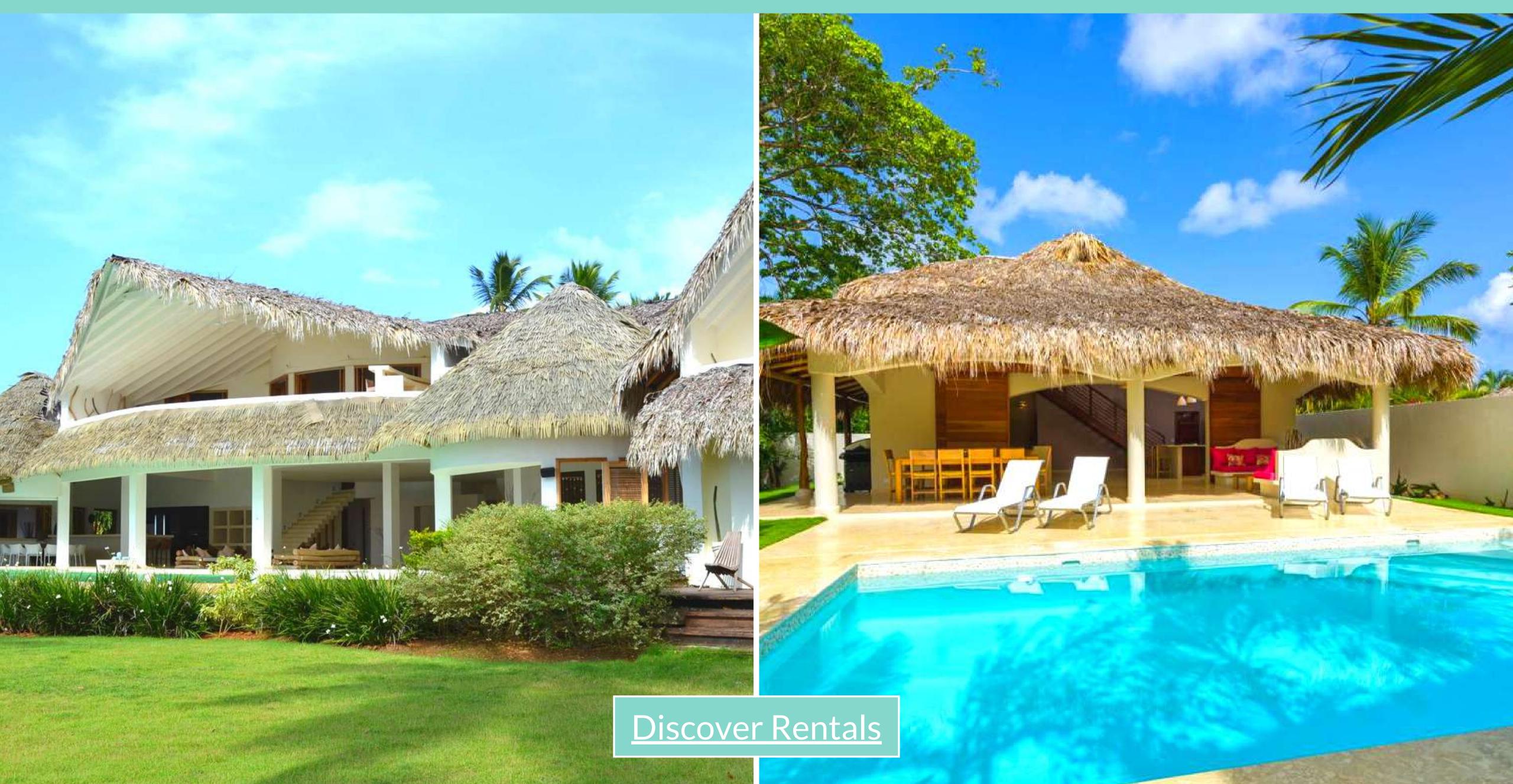


WE SELL WE RENT WE BUY WE BUILD



### WE SELL

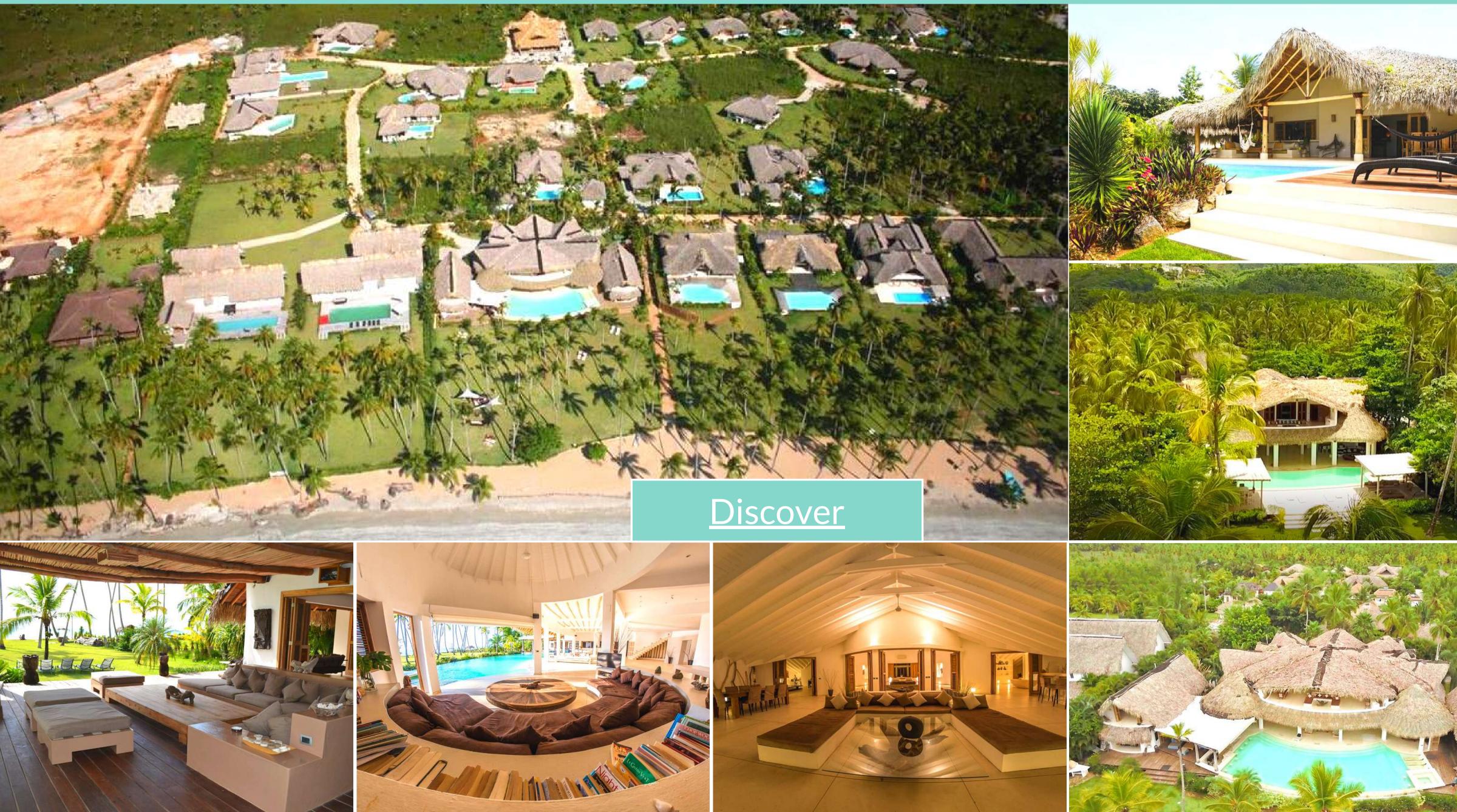




### WE RENT

### WE BUY





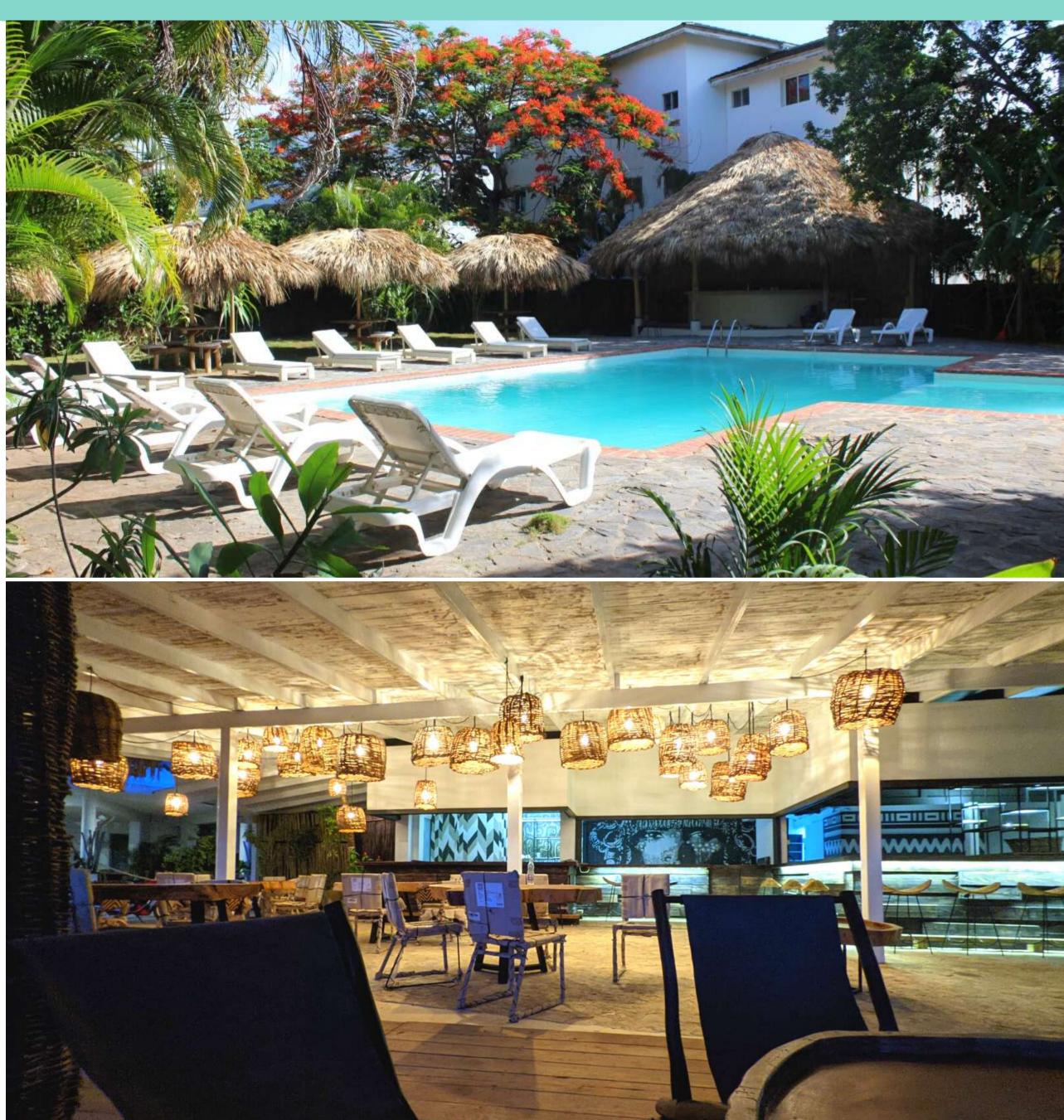
### WE BUILD



### ON THE SIDE







### ON THE SIDE

## ATLANTIQUE SUD FOUNDATION Las Temenas

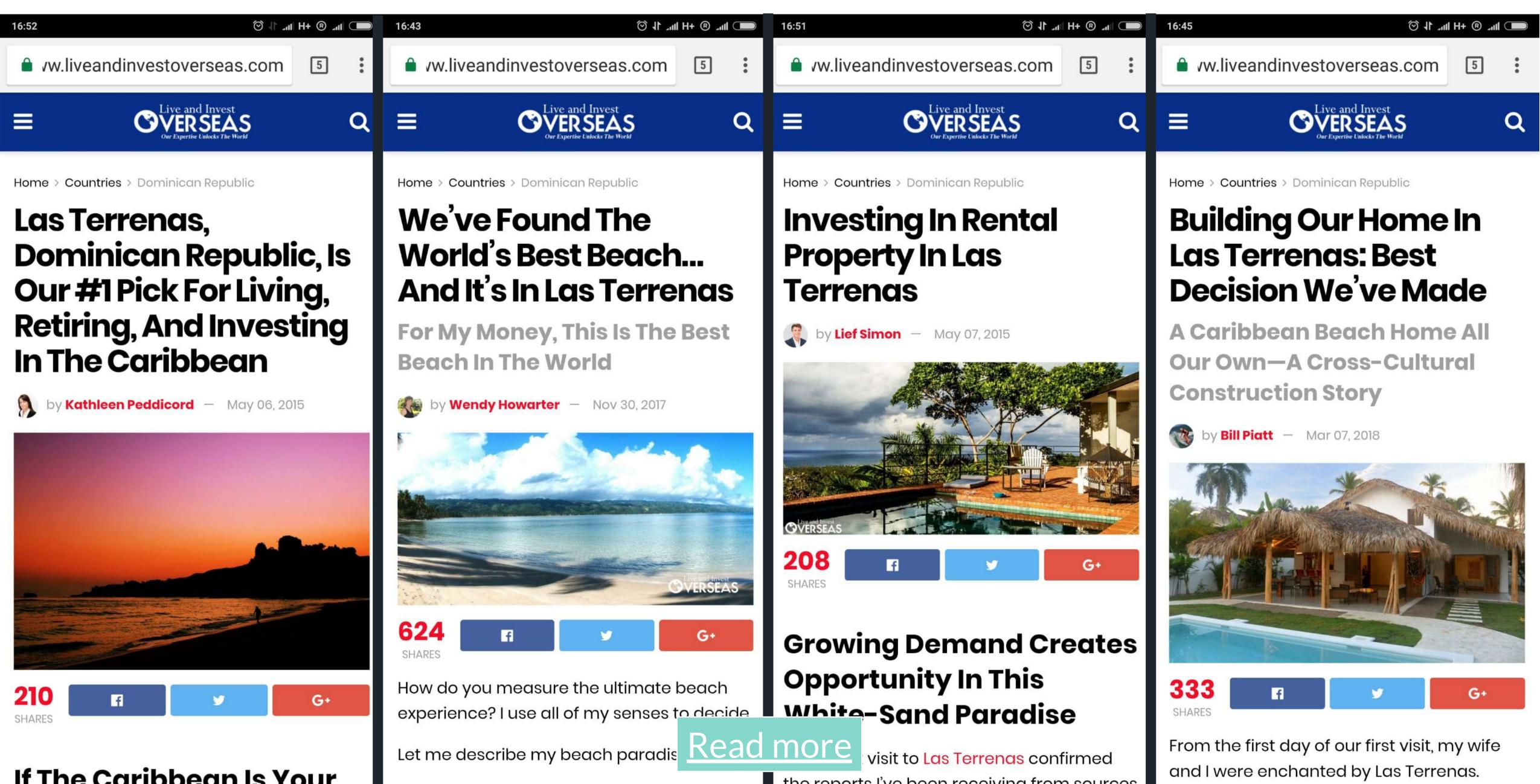


# LAS TERRENAS

What They Say A Map A Slideshow A Matter of Time And of Money







### WHAT THEY SAY

the reports I've been receiving from sources

El Catey Samana (AZS) - 30m Santo Domingo Airport (SDQ) - 2h30 PUERTO PLATA Puerto Plata Airport (POP) - 3h30 Punta Cana: (PUJ) - 3h40

HAI

# DOMINICAN

### On the Map



### THE BEACHES

### LAS BALLENAS









### LOCALS & EX-PATS

### THE VILLAGE











### The Village





THE RESTAURANTS

### BEACH SHACKS





### SHOPPING





### GOOD HEALTHCARE



### PLENTY OF ACTIVITIES



DIVING & SNORKELING

HORSEBACK RIDING

BOAT EXCURSIONS

ENJOY THE NIGHTLIFE

LOS HAITISES

**EL LIMON** WATERFALL

WHALE WATCHING

MANY WATERSPORTS







### MANY BEACHES

### GORGEOUS SUNSETS





- The authenticity
- The diversity of people
- A supportive and welcoming community
- Security, for the young and old
- Laidback vibe
- Plenty of things to do (and not stress about)
- Sufficient Infrastructure for you to be comfortable

### THE TIME

- Low Cost of Living
- Affordable housing: Unique properties at still very affordable prices
- Good construction standards
- Strong rental market with attractive returns 5 to +10%
- Steadily growing real estate market

So to sum it up in one sentence, you can buy smart at good prices, live

and/or rent for attractive returns and if you don't like it, just sell you property



# REAL ESTATE OFFER

Construction Costs Rental programs & pool Expenses (& Revenues) Financing, Taxes, Fees Some Properties





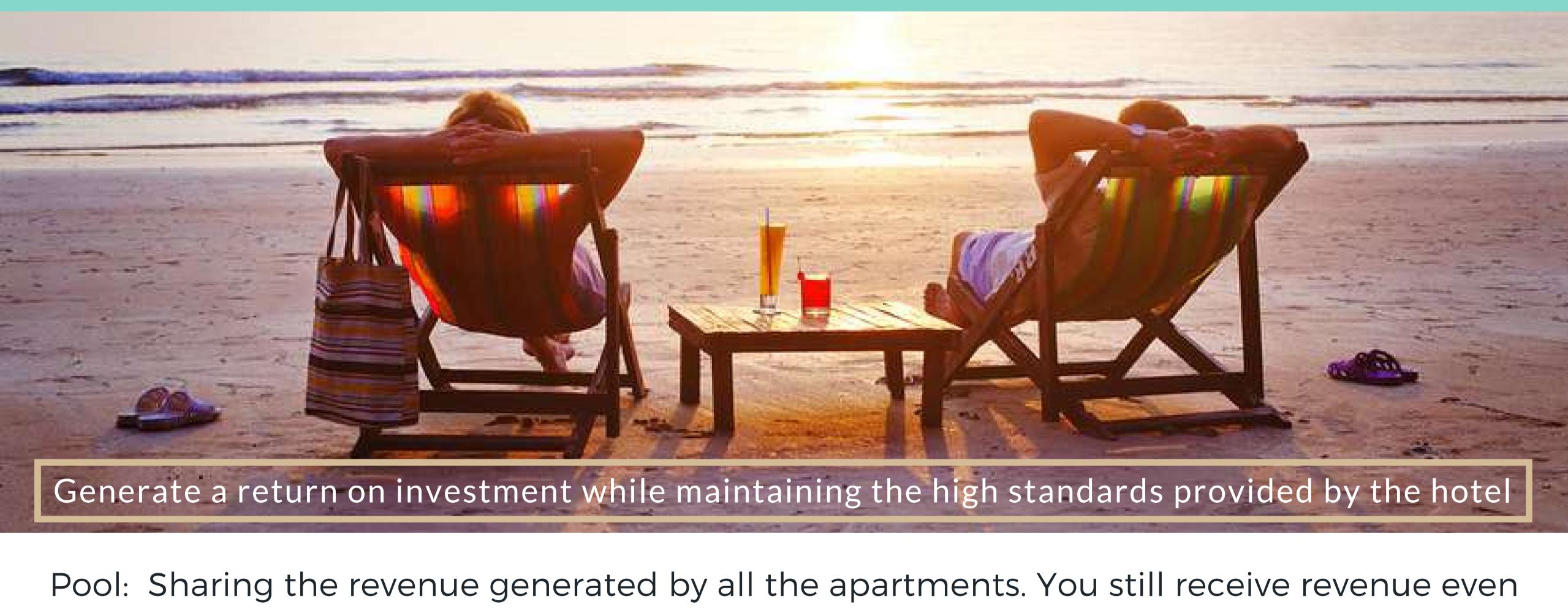
## 75 to 125 usd / Sq ft 750 to 1250 usd / Sq mt

- Good building quality
- Experienced developers
- Following hurricane safety standards
- Strict building laws
- Labour and material costs remain affordable

### CONTRUCTION COSTS



### RENTAL PROGRAM & POOL



- - when your apartment is vacant.
- Full Management: (renting, apartment maintenance, condominium expense payments, etc.)
  - to ensure maximum peace of mind.



### STAND ALONE VILLA

Average monthly costs in USD for a stand alone 3-bedroom villa with garden and pool (when occupied)\*.

<ul> <li>Insurance</li> </ul>	100
<ul> <li>Pool (2x/week)</li> </ul>	60
<ul> <li>Garden (1x/week)</li> </ul>	30
<ul> <li>Cleaning (3x/week)</li> </ul>	90
<ul> <li>Internet &amp; Cable TV</li> </ul>	60
• Water (Inapa)	20
<ul> <li>Electricity (with AC)</li> </ul>	100
• Gas	20
<ul> <li>Pick up trash</li> </ul>	10

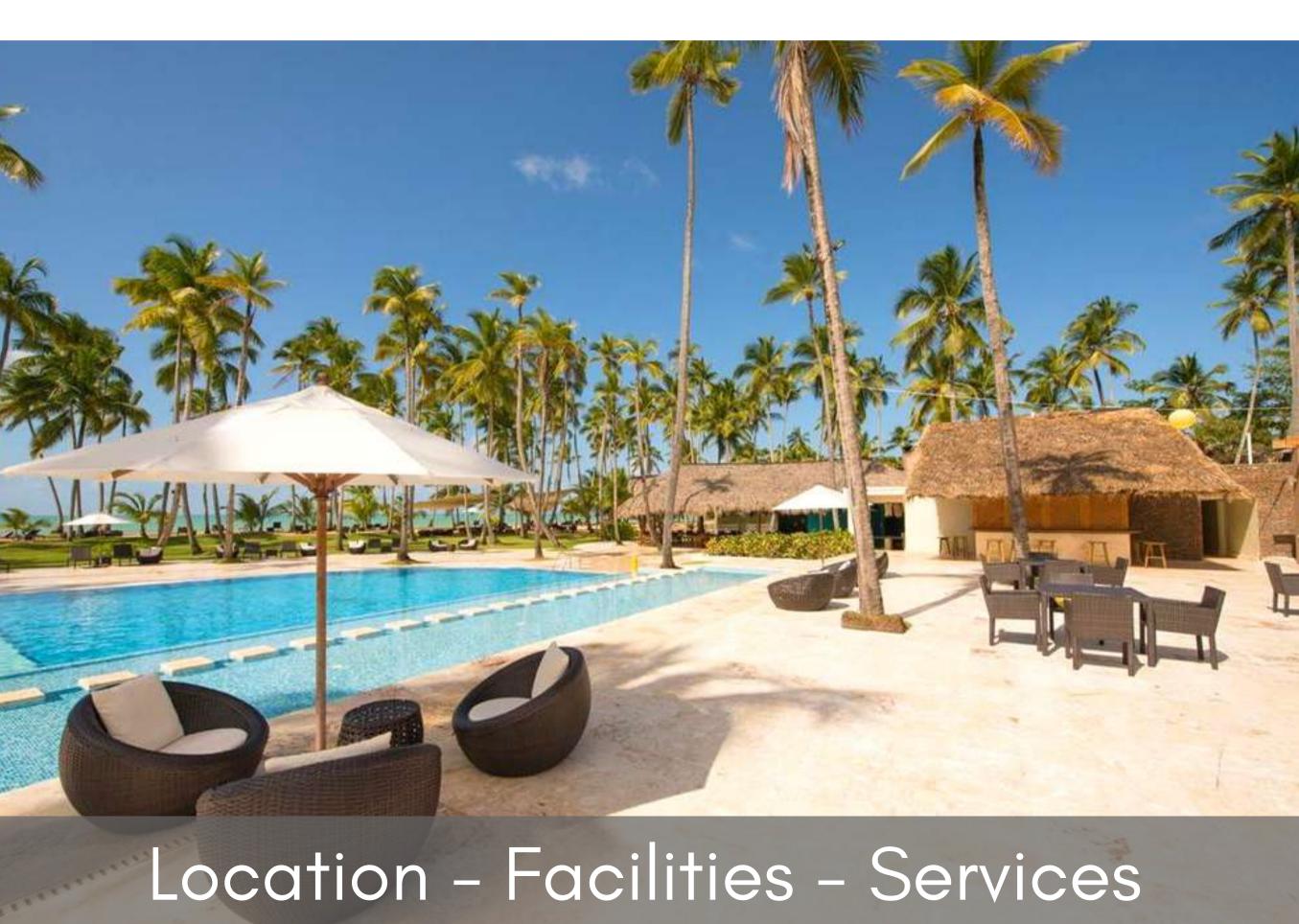
490

When in a gated community add 100 -> +

### E X P E N S E S

### CONDO IN GATED COMMUNITY

1BD - 100 -> 150 2BD - 150 -> 200 3 & 4BD - 250 -> 350





### 3 BD VILLA

- 26 WEEKS PER YEAR
  - 13 weeks in high season at 1,500
  - 13 weeks in low season at 1,000
  - => 19,500 (high) + 13,000 (low)
  - 32,500 Gross =
- 20% PROPERTY MANAGEMENT FEE => 32,500 - 6,500(20%) = 26,500
- MONTHLY COSTS

= 490 x 12 months = 5,900

• BUYING PRICE

59,400 + 3% (buying taxes) = 1,800 180,000 + 1% (notary fees) = 1,800

• NET

20,600 (net profit) / 243,000 (investment)

=> 8.5%

### & REVENUES

### OCCUPATION RATE From 40 to 80% with avg. 60%





### The New Normal



### FINANCING, TAXES & FEES

### **ACQUISITION TAX OR TRANSFER TAX**

Transfer Tax is set at 3%

LAW 158 CONFOTOUR!

= No taxes on the purchase, no taxes on rentals income for 15 years, no taxes on furniture purchased (ITBIS 18%), and no annual taxes (IPI 1%).

### NOTARY FEES

1% to 2,5% of the property value

### **REAL ESTATE FEES**

Payable by the seller Between 4% and 6%





### CONDOS

### VILLAS



### DISCOVERY TOUR

## 2 NIGHTS FOR FREE

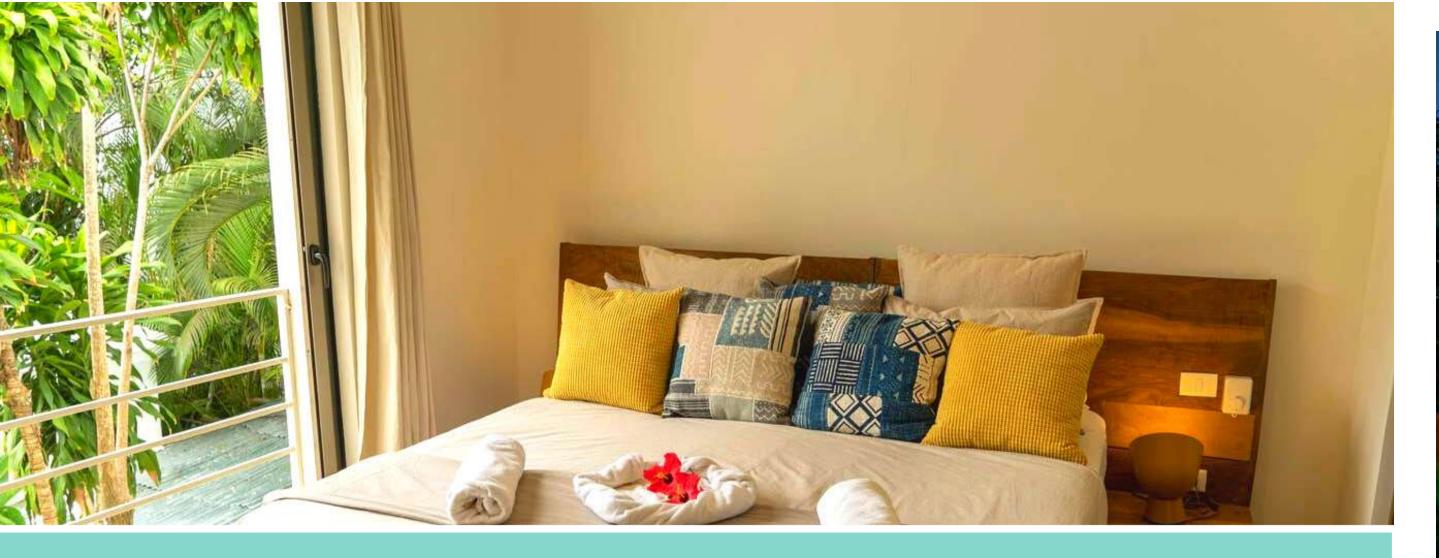
## YOU ARE INVITED TO DISCOVER OUR PARADISIAC BEACH TOWN

Looking for a new place to live and invest in? Come and see if Las Terrenas on the North Coast of the Dominican Republic is the right place for you.

### STAY IN OUR BEACHFRONT PROPERTY

AFREEKA BEACH HOSTEL & PENTHOUSE





### Stay in a private room in our beachfront hotel





- Air conditioning
- Cable TV
- WIFI

- Hot Water
- Full beds
- Towels

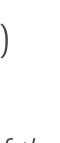


- 2 night stay in a private bedroom of a beachfront Penthouse
- Breakfast included
- Transport while touring properties and the town
- Tour of selected properties
- Courtesy meeting with a lawyer
- Tour of the town (shops, restaurants, and main services)

**Note**: *\*If you wish to stay longer or bring more people, you book one of the* bungalows from the same property. Just let us know in advance and we will provide you with the price and availability.

\* This offer is subject to availability







If you want you have more questions, want to start **planning a trip** down here to come and see for yourself what is Las Terrenas all about you can reach us at:

### info@realestatelasterrenas.com +1 (829) 324-6035



### WWW.REALESTATELASTERRENAS.COM

### Thank you for your

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## WHAT'S NEXT?

- Q&A
- Subscribe to our Newsletters and Social Medias to stay informed • Check out real estate offer (a) realestatelasterrenas.com
- Download the **handouts** (Buying Guide + Discovery Tour)
- Book a call with our agents to discuss the Discovery Tour
- Enjoy a drink together on one of Las Terrenas beaches